



## OpenTAS writes the next chapter of its 40-year success story in the midstream segment

Hamburg, 15 January 2025 – OpenTAS, formerly the terminal management division of Implico GmbH, has been operating as an independent entity since the start of the year. As a split-off of Implico, the leading provider for the digitalization of business processes in the supply chain of energy and the chemical industry, the new company's primary focus is to meet the needs of the market and its customer base with regard to the energy transition, digitalization and automation. OpenTAS GmbH continues to be run by the same experts as before, enabling the new company to seamlessly continue its success story while making inroads into other sectors thanks to its unique expertise. Implico GmbH will continue to be responsible for its second area of operations, namely the downstream business, where it operates as an SAP solution extension and development partner.

For more than 40 years, Implico has been a leading provider of digitalized business process solutions in the supply chain for the energy and chemical industries. Its two core lines of business: the midstream segment and the downstream segment. In the midstream segment – which focuses on global tank storage management – the company draws on its unique knowledge and experience of the industry, enabling it to meet even the most complex challenges presented by its customers based on a holistic approach. The portfolio consists of consulting, software solutions and managed services.

OpenTAS is both the brand of the newly founded company and the name of the terminal management portfolio. OpenTAS is the leading global terminal management system and the digital heart of any modern tank storage facility. The software is used to process 325,000 tons of liquid and gas product movements into and out of terminals around the world – and every aspect is digital.

The industry is now at a crossroads, with various challenges on the horizon: the shift in energy sources, e.g. to hydrogen, e-fuels, LNG and ammonia, an aging workforce, ever-evolving regulatory conditions and a great deal of pressure when it comes to margins. At the same time, companies need to invest in the future to stay competitive and successful in the market. This makes a sound technological foundation essential, with the development of efficient value chains and the digitalization of all processes taking center stage.

As a leading international provider in the field of terminal management, OpenTAS GmbH is ready to leverage the huge growth potential in this market. With 40 years of experience in the energy and chemical industry, the company is perfectly positioned to help these sectors meet the challenges of today and tomorrow while paving the way for them to thrive.

“Under our new identity as OpenTAS, our focus is on continuity, innovation and solutions that lead the way in the market. Even now, we have the product and service portfolio – not to mention the comprehensive industry expertise – that our customers need to complete their imminent transformation processes. In terms of our future strategic and technological direction, we will invest primarily in products, services and growth,” explains Harald Wentsch, CEO of OpenTAS GmbH, when discussing the split-off. “By separating our business from the downstream segment, we have created the structures and space we need to pursue innovation. This, paired with our many years of experience, will allow us to develop our product and service portfolio in the short term and transfer our experience in supply chain management for liquid and gas to other areas of industry, all with the aim of creating new value.”

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*Harald Wentsch, CEO*

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## The autonomous terminal

For a terminal's operations to be ready for the future, it is essential for all processes and procedures to undergo a digital transformation. For OpenTAS, the culmination of this transformation process is the autonomous terminal, where all processes are able to run independently while adapting to new data as it updates in real time. The path from an automated terminal to an autonomous one calls for a comprehensive overview of the requirements of a terminal and, as a result, the highest possible level of expertise, industry experience and close partnerships with relevant solution providers. Only when these parameters are in place can these types of integrated digital systems be developed.

As digital engineers and advisors, OpenTAS GmbH has the requisite technological expertise, longstanding knowledge of the industry and a partner ecosystem comprised of alliances, system integrators and technology partners to be able to offer innovative, cost-efficient digitalization solutions and intelligent automation strategies that set new standards in the energy and chemical industries while generating profit.

## About OpenTAS

OpenTAS GmbH is a leading provider of digitalized business process solutions for the midstream to downstream segment in the global supply chain for the energy and chemical industries. As pioneers in the field of terminal management, we apply more than 40 years of unique industry experience to this segment. Our portfolio covers the full terminal spectrum, comprising consulting, software solutions and managed services, allowing us to overcome even the most complex challenges for our customers.

In setting new standards in the energy and chemical industries, we base our approach on three central pillars: the development of innovative, cost-efficient IT solutions that are tailored to terminals of all sizes and that are increasingly available as cloud-based services (SaaS). Thanks to our industry-specific advisory services, we make it simple to access digitalization solutions, paving the way for smooth implementation and availability on behalf of our customers.

In our capacity as advisors, we support our customers in their digitalization journeys in the form of tailored assessments and business process analyses that lay the groundwork for an effective digital transformation.

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